

LAKE
MACQUARIE
CITY



**Your cafe at the Museum of
Art and Culture yapang awaits**



The Opportunity

Lake Macquarie City Council is seeking an experienced and innovative operator to provide a cafe at the Museum of Art and Culture yapang (MAC yapang). The art museum is uniquely positioned within a seven-acre Sculpture Park on the shore of Lake Macquarie, Australia's largest salt-water lake

Expressions of interest are now open for interested operators to complement this unique destination. The available space has a dedicated area with service counter, refrigerators, dishwasher and furnished indoor and outdoor dining areas. The selected operator will need to bring a commercial Coffee machine.

The adjacent Awaba House site is currently under construction, and we are offering this café opportunity without any fee until the works are complete. The initial offer is for 9 months, starting from Tuesday 15 October 2024.

We are looking for an operator to serve coffee, light meals and refreshments. You will also have the first option to cater events at MAC yapang. Hours of operation are 9am – 3pm, Tuesday – Sunday.

About Lake Macquarie



217,000
population



6 million
people within 150km



1.3 million
tourists per year



\$26.5b
economic output



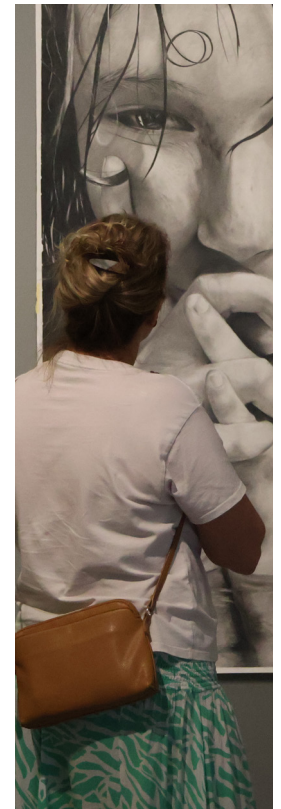
East coast
location

About The Museum of Art and Culture yapang

MAC yapang is a premier regional gallery and events space that includes a retail space, art library, community art space, and a main gallery. We host local and touring art exhibitions throughout the year. Workshops are also regularly scheduled including family art-making, school holiday activities and artist-led classes. Admission to MAC yapang is free. Guided tours are offered every Wednesday and Saturday at 11am.

MAC yapang is a popular destination for visitors, in the financial year 2023-2024 we saw 36,385 visitors. We do expect visitation to be reduced due to the impact of the Awaba House construction throughout this time so the selected operator will need to be efficient and practical in their operations, noting our busiest days are weekends.

Please visit mac.lakemac.nsw.gov.au or our socials @themacmusuem to learn more.



The experience of the MAC yapang and the Sculpture Park



CAFÉ OPERATOR'S RESPONSIBILITIES

- Public liability to \$20 million and any other insurances are the responsibility of the operator
- Supply your own Point of Sale system
- Provide café branding, menus and images for marketing
- Bring your own coffee machine, grinder and heating device such as a sandwich press, and/or toaster oven
- Keep the café area clean and tidy.

SERVICE STANDARDS

- Provide great coffee and customer service to visitors as well as a range of snacks and light meals that enable healthy choices and dietary preferences.
- Serve food and drinks in non-disposable containers whenever possible and use sustainable packaging for take-away orders.

OPTIONAL SERVICE

- Provide example catering packages with pricing for your range of breakfast, lunch and event options.
- If you choose to serve alcohol, you will need to hold an RSA and comply with MAC yapang's Alcohol Management Plan (available on request).

How to apply

[INFORMATION/LINK](#)

Your proposal will need to highlight how you plan to achieve the benchmarks set out within the selection criteria in this document. There will be a requirement to maintain minimum operating hours throughout the term of the agreement.

The Expression of Interest process

INVITATION

Council is inviting Expressions of Interest (EOI) from professional and highly capable food and beverage operators to operate the café at MAC yampang.

The Expression of Interest (EOI) process does not legally bind Council to accept or proceed with any submissions received.

Direct negotiations will be conducted in accordance with the Direct Negotiations: Guidelines for Managing Risk, published by ICAC (August 2018).

Council is not obliged to enter into an Agreement with any party with which it is negotiating. No legal or other obligations will arise between a proponent and Council unless and until an Agreement with terms is agreed and entered into by respective parties.

All interested parties should conduct and rely on their own enquiries.

Timeline

- Friday 20 September 2024
EOI opens
- 3pm Monday 30 September 2024
EOI closes
- Thursday 3 October
Council decision
- Monday 14 October with operator to start between Tuesday 15 October and Friday 18 October
Installation





COMMUNICATION AND ENQUIRIES

All communication and enquiries relating to this Expression of Interest (EOI) invitation and related leasing matters should be made with:

Art Producer - Lake Arts Precinct

 02 4921 0387

 mmrongovius@lakemac.nsw.gov.au

 lakemac.com.au